

## **BURGER KING**

7400 South Western Avenue Oklahoma City, Oklahoma 73139

- Absolute-Net (Zero Landlord Responsibilities): 14 Years Remaining with Attractive 10% Increases Every 5 Years.
- » Experienced Operator: Switchgrass Holdings LLC is a Tulsa Based Franchisee with 24+ Years of Burger King Franchisee Operating Experience.
- >> Excellent Visibility: Burger King is Located Visible from Interstate 240 (103,372 VPD) & has Frontage and Access on South Western Avenue (25,876 VPD).
- » Long Operating History: Burger King has Operated at this Location for Over 34 Years.

Oklahoma City Metro: Burger King is Located Just 6 Miles from Downtown Oklahoma City, the Metro Estimated Population is 1,008,000+.

Marcus Millichap





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### **BROKER OF RECORD**

Colby Haugness License 00241410







## **BURGER KING**

Address:	7400 South Western Avenue Oklahoma City, OK 73139	
Price:	\$2,247,311	
CAP:	4.65%	
NOI:	\$104,500	

## **INVESTMENT SUMMARY**

Lease Type:	Absolute-Net	
Landlord Responsibility:	None	
Year Built / Remodeled:	1988 / 2016	
Building Area:	3,000 SF	
Land Area:	30,056 SF	
Vehicles Per Day:	103,372 (I-240)	
5 Mile Radius Population:	214,736	



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- » Long Operating History: Burger King has Operated at this Location for Over 34 Years.
- » Oklahoma City Metro: Burger King is Located Just 6 Miles from Downtown Oklahoma City, the Meto Estimated Population is 1,008,000+.
- » **Excellent Demographics:** Within a 5 Mile Radius Population is 214,736, Households 87,658, and the Average Household Income is \$54,016.
- Nearby National Tenants: Academy Sports & Outdoors, The Home Depot, Best Buy, PetSmart, Hobby Lobby, Walmart, Office Depot, Staples, Lowe's, Chick-fil-A, McDonald's, Jimmy John's, Red Lobster, Popeyes, Chuck E. Cheese, On The Boarder, Chili's, IHop, Panda Express, Raising Canes, Saltgrass Steakhouse to Name a Few.



# **TENANT OVERVIEW**

Every day, more than 11 million guests visit Burger King restaurants around the world. The restaurants are known for serving high quality, great-tasting, and affordable food. Founded in 1954, Burger King is the second largest fast food hamburger chain in the world. The original home of the Whopper, their commitment to premium ingredients, signature recipes and family-friendly dining experiences is what has defined their brand for more than 65 successful years. Almost 100% of Burger King restaurants are owned and operated by independent franchisees, many of them family-owned operations that have been in business for decades. Burger King's parent company is Restaurant Brands International Inc. ("RBI"), a Canadian multinational fast food holding company. Restaurants Brands International Inc. is one of the world's largest quick service restaurant companies with more than \$34 billion in system-wide sales and over 27,000 restaurants in more than 100 countries and U.S. territories.

# SWITCHGRASS HOLDINGS, LLC

Switchgrass Holdings, LLC ("Switchgrass") is a Tulsa -based franchisee of Burger King restaurants. Rick Verity moved to Tulsa in 1998 to take over management of the Switchgrass portfolio after 20 years of working at Burger King's corporate offices. Since Rick's arrival in Oklahoma, Switchgrass has added over 10 Burger King locations to its operations with plans for further new restaurant development on the horizon. Rick has successfully grown the Switchgrass platform through a clearly defined strategy of understanding and exceeding customer expectations. This philosophy is still the focal point of Switchgrass' strategy today as we strive to continually enhance the local customer experience through attention to quality, extensive employee training, and active community involvement across our footprint.

Switchgrass is embarking on a multi-year expansion and reinvestment campaign. We plan to open several brand new Burger King restaurants across Oklahoma in the coming months. We will also be updating the facilities at several of our existing locations with deluxe dining layouts, state-of-the art technology systems and double drive-through lanes to further enhance our customers' dining experiences.

# TENANT SUMMARY

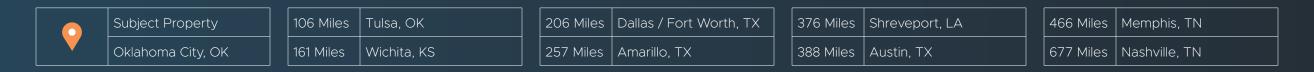
Tenant Name:	Burger King	
Operating Entity:	Switchgrass Holdings, LLC	
Guaranty:	45 Units	
Type of Ownership:	Fee Simple	
Lease Type:	Absolute-Net	
Landlord Responsibilities:	None	
Rent Commencement:	January 1, 2017	
Lease Expiration:	December 31, 2036	
Term Remaining:	14 Years	
Increases:	10% Every 5 Years	
Right of First Refusal:	10 Days	

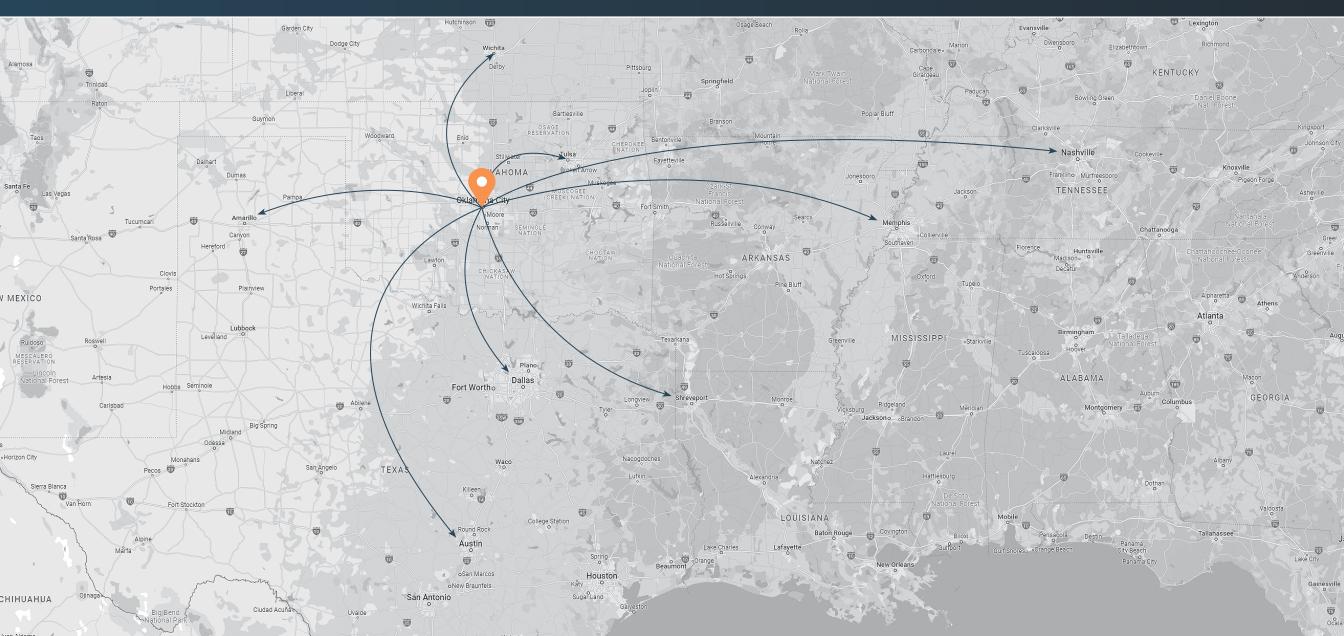


# ANNUALIZED OPERATING DATA

Base Rent	Annually	Monthly
Jan 1, 2017 - Dec 31, 2021	\$95,000	\$7,916.67
<b>Jan 1, 2022 - Dec 31, 2026</b> (Current)	\$104,500	\$8,708.33
Jan 1, 2027 - Dec 31, 2031	\$114,950	\$9,579.17
Jan 1, 2032 - Dec 31, 2036	\$126,445	\$10,537.08

## **REGIONAL MAP**





## OKLAHOMA CITY METRO

Home to the state's capitol, the Oklahoma City metro is situated in the central portion of the state and is composed of seven counties: Oklahoma, Grady, Canadian, Cleveland, Logan, McClain and Lincoln. Containing 1.4 million residents, the metro is expected to add 68,000 people over the next five years, resulting in the addition of 30,400 households. The metro is home to the Oklahoma City Thunder NBA team, as well as a number of triple-A and semi-professional sports teams.

### GROWING ENERGY AND ALTERNATIVE-ENERGY INDUSTRY

The region is home to prominent companies in the energy industry and ranks among the nation's top 10 in compressed natural gas and wind energy.

## DIVERSE EMPLOYMENT OPPORTUNITIES

Oklahoma City's economic base is diversifying beyond energy and government. The medical and information technology sectors are generating new jobs.

## **POPULATION GAINS**

Over the next five years, population growth is expected to slightly outpace the national rate, enhancing demand for health care and education.



	1 Mile	3 Mile	5 Mile
Population:	13,026	90,313	214,736
Households:	5,398	37,793	87,658
Household Income:	\$43,663	\$49,696	\$54,016

## CONFIDENTIALITY AGREEMENT

## NET LEASED DISCLAIMER

## **COVID-19 NOTICE**

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All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)

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